

**Reference code:** GB165-0595

**Title:** Andrew Ensor Collection

**Name of creator:** Ensor, Andrew Fisher (1918-2008)

**Dates of creation of material:** 1949-1979, c1991

**Level of description:** Fonds

**Extent:** 7 boxes

**Biographical history:** Ensor, Andrew Fisher (1918-2008)

Born 30 January 1918 in High Wycombe, son of R. C. K. Ensor, an Oxford historian and Fabian, and Helen Fisher. Educated at Winchester College and New College, Oxford. Served in the Army followed by the Royal Air Force during the Second World War. Took up employment with Standard Oil in 1949. Worked for America Independent Oil Co. in London from 1959 to 1966. From 1963 to 1966 he was the first US State Department Director of Fuel and Energy. From 1966 to 1978 he was London Director of the Middle East Office of Mobil Oil, where he negotiated oil prices with Middle Eastern leaders and politicians on behalf of a consortium of the world's seven largest oil companies. Subsequently he was a manager of a Mobil shipping office in Bermuda from 1978 to 1983, and an adviser to the White House and US Department of Defence on the oil industry and Middle Eastern affairs from 1983 to 1990. Married Joan Hepworth Rayner in 1948; two sons and two daughters. Died 4 March 2008.

**Scope and content:** Documents relating to Andrew F. Ensor's career in the oil industry in the 1940s-1970s, including correspondence, memoranda and internal company reports. Also includes a paper he wrote in 1979 about his dealings with OPEC leaders in the 1960s and early 1970s and notes on the book 'The Prize: the epic quest for oil, money, and power' by Daniel Yergin c1991.

**System of arrangement:**

1. Standard Oil Company of California, 1949-1956
2. Mobil Oil, 1966-1978
3. Oil Industry Articles by Andrew Ensor
4. Notes on the book 'The Prize' by Daniel Yergin

**Access conditions:** Open

**Language of material:** English; one report in German in 2/4/2

**Conditions governing reproduction:** No restrictions on copying or quotation other than statutory regulations and preservation concerns

**Custodial history:** In the possession of Andrew Ensor and his family

**Immediate source of acquisition:** Received as a gift from Diana Ensor (daughter of Andrew Ensor) on 21 Aug 2014 and 20 Dec 2016. 3/1 and 3/2 received as a gift from David Ensor (son of Andrew Ensor) on 19 Jan 2017. Notes on the book 'The Prize' received as a gift from Diana Ensor 18 Feb 2020.

**Related Units of Description:**

In MEC Archive

- GB165-0296 Donald Cameron Watt Collection: Press-cutting collection from British newspapers which includes: oil; the Arabian Peninsula and the Middle East (in general) 11 boxes. Handlist
- GB165-0554 Wilfrid Knapp Collection: Draft of an unpublished book 'International Politics in the Middle East' by Wilfrid Knapp consisting of 7 chapters covering events from the 1950s to 1991. 1 file. Handlist.
- GB165-0200 Osborne Mance Collection: Papers on the operations of the Ottoman Bank throughout the Middle East, including dealings over railways, trade agreements, oil, mines and other operations, 1911-60. 8 boxes. Handlist.
- GB165-0322 John Murray Collection: Papers including newspaper articles, 1955-1964, relating to oil, economics and development in the Middle East by John Murray and a TS text of a radio broadcast for 'The World Today' on 'Oil – Politics and Power' broadcast in 1966. 1 box. Handlist
- GB165-0349 George Tod Collection: Photocopy of 'From Pillar to Post. The family and autobiography of George Tod' who worked in the oil industry, including material on Iraq 1940-1965, Lebanon 1950-1953, Syria 1953-1956 and South East Arabia 1956-1962. 1 box

**Finding aids:** In Guide; Handlist

**Archivist's note:** Fonds and file and item level description created by Oliver Snaith, 9 Mar 2017. Last revised by Debbie Usher 28 Feb 2020. Biographical history compiled from information provided by the family and from information from the Andrew Ensor Collection.

**SERIES, FILE AND ITEM LEVEL DESCRIPTION OF THE ANDREW ENSOR  
COLLECTION**

<b><u>1</u></b>	<b><u>Standard Oil Company of California</u></b>	<b><u>Aug 1949 – Oct 1956</u></b>	<b><u>9 files</u></b>
	Documents relating to Andrew Ensor's time at the Standard Oil Company of California between 1949 and 1959, including weekly summaries of exchange developments, economic trends and oil developments, documents relating to Ensor's relocation to California, internal correspondence relating to a dispute with the United States government, and documents relating to Standard Oil's operations in Iran and other Middle Eastern countries.		
1/1	<u>Weekly Summaries, 1949-1953</u>	<u>Aug 1949 – Jan 1953</u>	<u>3 files</u>
	Weekly summaries of exchange developments, economic trends and oil developments.		
1/1/1	<u>Weekly Summary Aug. 1949 – Aug. 1950</u>	<u>Aug 1949 – Aug 1950</u>	<u>1 file</u>
	Weekly summaries of exchange developments, economic trends and oil developments written by G. T. Ballou.		
1/1/2	<u>Weekly Summary Sept. 1950 – Aug 1951</u>	<u>Sep 1950 – Aug 1951</u>	<u>1 file</u>
	Weekly summaries of exchange developments, economic trends and oil developments written by G. T. Ballou and then A. F. Ensor.		
1/1/3	<u>Weekly Summary Sept. 1951 – Jan. 1953</u>	<u>Sep 1951 – Jan 1953</u>	<u>1 file</u>
	Weekly summaries of exchange developments, economic trends and oil developments written by G. T.		

Ballou and then A. F. Ensor, plus  
some additional reports.

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|-------|---|----------------------------|----------------|
| 1/2   | <u>Ensor's Move to California, 1956</u>   | <u>Oct 1955 – Oct 1956</u> | <u>1 file</u>  |
|       | File originally entitled 'Standard Oil California – 1956', consisting of correspondence, memoranda and the stub of a money order, relating to Ensor's move to work for the Standard Oil Company of California, Ensor's personal finances and a reference provided by Ensor for a prospective employee of the M. W. Kellogg Company.   |                            |                |
| 1/3   | <u>United States v. Standard Oil Company of California</u>  | <u>Feb 1956 – Mar 1956</u> | <u>1 file</u>  |
|       | File originally entitled 'MSA etc.', consisting of correspondence, reports and memoranda by A. F. Ensor and others, and drafts thereof, relating to United States v. Standard Oil Company of California, et al., a case where the US government sought to recover money lent by the Economic Cooperation Administration and Mutual Security Agency, which Standard Oil used to finance European purchases of Saudi oil. |                            |                |
| 1/4   | <u>Standard Oil Company of California Middle East Operations, 1955-1956-</u>  | <u>Apr 1955 – Aug 1956</u> | <u>3 files</u> |
|       | Files relating to Standard Oil Company of California's operations in Iran and other Middle Eastern countries, including joint ventures with Texas Oil in Iran and other countries, and a file relating to the sale of Iranian oil in sterling.  |                            |                |
| 1/4/1 | <u>Socal and Texas Participation in Iran</u>  | 10 Apr 1955                | 1 file         |

File originally entitled 'Iran', consisting of a report with charts, explaining proposed marketing channels between different organisations relating to participation by Socal [Standard Oil Company of California] and Texas [Oil Company] in an Iranian oil consortium, plus an attached explanatory sheet.

1/4/2 Iranian Oil and Sterling Sales Jul 1955 – May 1956 1 file

File originally entitled 'Currency', consisting of correspondence, reports and memoranda by A. F. Ensor and others relating to the sale of Iranian oil to other countries in sterling.

1/4/3 California Texas Oil Company in the Middle East, 1955-56 Dec 1955 – Aug 1956 1 file

File originally entitled 'Misc', consisting of memoranda, correspondence and reports, and drafts thereof, relating to the California Texas Oil Company's business in several Middle Eastern countries, and these countries' oil politics.

1/5 Memorandum on Oil Company Obligations 23 Dec 1957 1 file

File originally entitled 'Concessions', consisting of a draft of a memorandum on the obligations of Amoseas and other oil companies with regard to an agreement between companies relating to operations in

Iraq, with corrections on the main typewritten page and on another smaller sheet, as well as two attached sheets with sums on them.

<b><u>2</u></b>	<b><u>Mobil Oil, 1966-1978</u></b>	<b><u>Feb 1964 – Jun 1977</u></b>	<b><u>14 files</u></b>
	Files from Andrew Fisher Ensor's time as London director of the Middle East Office of Socony Mobil and then Mobil Oil from 1966 to 1978, including correspondence relating to Mobil's operations in Iran and Iraq, correspondence with William E. Lindenmuth, documents relating to Mobil's relations with governments and intergovernmental organisations, and files relating to Mobil's personnel.		
2/1	<u>Iran Correspondence, 1964-1970</u>	<u>Feb 1964 – Dec 1971</u>	<u>4 files</u>
	Files containing correspondence relating to Mobil's operations in Iran		
2/1/1	<u>Grove Iran Correspondence, 1964-1968</u>	<u>Feb 1964 – Oct 1968</u>	<u>1 file</u>
	File originally titled 'BHG [Brandon H. Grove] Iran – Confidential. 1964/65–1968', consisting of correspondence between various individuals within Mobil Oil Corporation, including A. F. Ensor and Brandon H. Grove, and several individuals in the company's New York office, regarding operations in Iran by Socony Mobil and then Mobil.		
2/1/2	<u>Ensor General Iran Correspondence, 1968-1971</u>	<u>Sep 1968 – Jul 1971</u>	<u>1 file</u>
	File originally titled 'AFE [Andrew Fisher Ensor] Iran General 1968-1971', consisting of correspondence		

within Mobil Oil Corporation regarding the company's operations in Iran in the light of disputes between the government of Iran and a consortium of oil companies operating in the country, as well as internal reports relating to the situation.

2/1/3 Ensor Confidential Iran Jan 1970 – Dec 1971 1 file  
Correspondence, 1970-1971

File originally titled 'AFE [Andrew Fisher Ensor] Iran Confidential 1970—1971', consisting of correspondence with various individuals from Mobil Oil Corporation regarding the company's operations in Iran in light of political instability, as well as write-ups of board meetings and internal reports relating to the political situation in Iran.

2/1/4 IOP Board Correspondence/Cables, 1970 Jun 1970 – Aug 1970 1 file

Correspondence and cables within Mobil Oil Corporation from A. F. Ensor and others regarding operations in Iran, including loans to the government and the future of production of crude oil in Iran in light of international developments.

2/2 Iraq Petroleum Company Agreement Jan 1969 – Sep 1973 1 file  
Correspondence

A file consisting of correspondence relating to operations in Iraq, as well as the IPC [Iraq Petroleum Company] refinery agreement.

2/3     Governments and Intergovernmental Organisations, 1969-1973     Jun 1969 – Jun 1977     3 files

Files relating to Mobil's interactions with governments and intergovernmental organisations, including a file relating to contacts with multiple governments and international organisations, one containing documents relating to US energy policy, and one containing cables relating to negotiations with OPEC in Vienna over oil prices.

2/3/1     Contacts between Mobil and Governments     Jun 1969 – Jun 1977     1 file

File originally entitled 'AFE [Andrew Fisher Ensor] Strictly Private [and] Confidential', consisting of confidential reports, background notes, and handwritten drafts of reports and background notes relating to Mobil's business in the Middle East and to oil companies' contacts with governments and intergovernmental organisations.

2/3/2     Ensor U.S. Embassy File – 1972     Jun 1969 – Jan 1973     1 file

Documents relating to the US government's energy policy, including correspondence involving A. F. Ensor, committee hearings, statements by members of the administration and reports.



2/3/3	<u>OPEC – Vienna October 1973</u>	Oct 1973	1 file
	Cables relating to international negotiations with OPEC in Vienna over oil prices.		
	Pages 1 – 7 were originally clipped together on the inside front cover of the original ring-binder		
	Pages 8 – 41 were originally loose at the front of the original ring-binder		
2/4	<u>Lindenmuth Correspondence, 1970-1975</u>	<u>Apr 1970 – Dec 1975</u>	<u>4 files</u>
	Correspondence with Mr. William E. Lindenmuth, General Manager for the Middle East of the Mobil Oil Corporation.		
2/4/1	<u>Lindenmuth Correspondence, 1972</u>	Apr 1970 – Nov 1972	1 file
	File originally titled 'AFE [Andrew Fisher Ensor] Correspondence with W. E. L. [William E. Lindenmuth] 1972', consisting of correspondence with Mr. William E. Lindenmuth, General Manager for the Middle East of the Mobil Oil Corporation relating to business in the Middle East and international oil politics, and collaboration with governments and national oil corporations in the Middle East.		
2/4/2	<u>Lindenmuth Correspondance, 1973</u>	Jan 1973 – Dec 1973	1 file
	File originally titled 'AFE [Andrew Fisher Ensor] Correspondence with W. E. L. [William E. Lindenmuth] 1973', consisting of correspondence		

with Mr. William E. Lindenmuth, General Manager for the Middle East of the Mobil Oil Corporation regarding international oil politics, and reports (including one in German) and newspaper articles relating to this.

2/4/3 Lindenmuth Correspondence, 1974 Jan 1974 – Dec 1974 1 file

File originally titled 'AFE [Andrew Fisher Ensor] Correspondence with W. E. L. [William E. Lindenmuth] 1974', consisting of correspondence with Mr. William E. Lindenmuth, General Manager for the Middle East of the Mobil Oil Corporation regarding international oil politics and the actions of governments and oil companies relating to the 1970s oil crisis, and reports and newspaper articles relating to the crisis.

2/4/4 Lindenmuth Correspondence, 1975 Jan 1975 – Dec 1975 1 file

File originally titled 'AFE [Andrew Fisher Ensor] Correspondence with W. E. L. [William E. Lindenmuth] 1975', consisting of correspondence with Mr. W. E. Lindenmuth of the Mobil Oil Corporation regarding negotiations with Middle Eastern governments over access to oil.

2/5 Mobil Personnel Documents, 1961-1971 Jan 1961 – Dec 1971 2 files

Files relating to personnel and expenses, including travel arrangements, expenses, employment practices and housing loans.

2/5/1	<u>Ensor Inter-Office Memos</u>	Jan 1961 – Dec 1971	1 file
	Memoranda relating to Mobil's business in the Middle East, travel arrangements, expenses and employment practices.		
2/5/2	<u>Housing Loan Memoranda and Correspondence</u>	Jan 1967 – Sep 1971	1 file
	Memoranda and correspondence relating to Mobil's policy of providing housing loans for its employees, and correspondence and bills relating to A. F. Ensor's housing loan repayments to Mobil.		
<b><u>3</u></b>	<b><u>Oil Industry Articles by Andrew Ensor</u></b>	<b><u>1979</u></b>	<b><u>2 items</u></b>
3/1	<u>Phase 1: The Early 1960s</u>	7 Aug 1979	1 PDF;
	The first part of a paper by Andrew Fisher Ensor entitled 'Oil Companies and OPEC Countries' about his career in oil companies and relationships with OPEC governments. Describes Ensor's job at the US State Department in the early 1960s and at oil companies after that, the formation of OPEC and oil politics in the early 1960s. Received as a PDF file and a copy printed.		12 sheets
3/2	<u>Phase 2: The Late 1960's</u>	7 Aug 1979	1 PDF;
	The second part of a paper by Andrew Fisher Ensor entitled 'Oil Companies and OPEC Countries' about his career in oil companies and relationships with OPEC governments. Describes Ensor's jobs at oil companies and the oil companies' relationship with OPEC in		12 sheets

the late 1960s. Received as a PDF file and a copy printed.

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| <b><u>4</u></b> | <b><u>Notes on the book 'The Prize' by Daniel Yergin</u></b>   | <b><u>Not dated c1991</u></b> | <b><u>1 sheet</u></b> |
|                 | Notes by Andrew Ensor giving his assessment of the book 'The Prize: the epic quest for oil, money, and power' by Daniel Yergin (published by Simon and Schuster, New York, London 1991). |                               |                       |